

DAIMLER

Fact Sheet for Q1 2012

April 27, 2012

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Stock Market Information

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Earnings per share (in EUR)									
basic	1.51	1.18	1.21	1.44	1.61	0.99	1.25	0.99	+26%
diluted	1.51	1.18	1.21	1.44	1.61	0.99	1.25	0.99	+26%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)									
basic	1,065.7	1,054.5	1,066.2	1,061.3	1,066.3	1,063.0	1,066.4	1,065.5	+0%
diluted	1,067.3	1,055.3	1,066.8	1,062.1	1,066.3	1,064.9	1,067.3	1,067.6	-0%
Number of shares outstanding (at period end, in millions)									
total shares outstanding	1,065.8	1,061.6	1,066.3	1,062.0	1,066.3	1,065.6	1,066.4	1,065.7	+0%
adjusted for treasury stock	1,065.8	1,060.9	1,066.3	1,061.7	1,066.3	1,065.4	1,066.4	1,065.6	+0%
Share price Frankfurt (at period end, in EUR)									
	51.90	41.92	33.63	46.46	33.92	50.73	45.21	49.85	-9%
Market capitalization Frankfurt (at period end, in billions of EUR)									
	55.32	44.47	35.86	49.33	36.17	54.05	48.21	53.12	-9%

Key Figures and Ratios

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Unit Sales (in units)	527,644	496,481	525,517	475,110	596,203	521,116	502,086	461,742	+9%
Revenue	26,338	25,107	26,407	25,071	29,066	26,396	27,011	24,729	+9%
EBIT	2,581	2,104	1,968	2,418	2,175	1,562	2,130	2,031	+5%
Net profit (loss), Group	1,704	1,312	1,360	1,610	1,785	1,140	1,416	1,180	+20%
Profit (loss) attributable to shareholders of Daimler AG	1,607	1,248	1,286	1,533	1,715	1,050	1,338	1,059	+26%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	897	836	902	841	875	869	1,019	899	+13%
R&D expenditure total	1,302	1,236	1,434	1,215	1,621	1,264	1,380	1,277	+8%
Expensed R&D costs	944	850	1,030	898	1,247	930	1,041	953	+9%
Capitalized development costs	358	386	404	317	374	334	339	324	+5%
Amortization on capitalized development costs	197	176	206	178	232	189	243	192	+27%
Capital expenditure (Property, plant & equipment)	997	643	1,023	925	1,381	1,347	1,042	757	+38%

Cash Flow and Net Industrial Liquidity

(in millions of EUR)		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
		2011	2010	2011	2010	2011	2010	2012	2011	Change
Daimler Group	Cash provided by/used for									
	operating activities	856	2,642	81	3,710	-1,113	235	-473	-520	+9%
	investing activities	-1,032	-669	-2,480	-685	-2,126	1,118	-1,123	-899	-25%
	financing activities	811	-3,893	2,284	24	2,885	-1,213	3,886	-138	.
Industrial business	Net liquidity at the beginning of the period	12,415	7,378	11,489	9,397	10,442	11,934	11,981	11,938	+0%
	Free cash flow	1,129	2,472	-774	2,562	1,150	99	-1,977	-516	-283%
	thereof: working capital*	-30	164	-200	1,281	180	-1,019	-1,998	-1,165	-72%
	Other	-2,055	-453	-273	-25	389	-95	89	993	-91%
	thereof: dividends Daimler AG	-1,971	0	0	0	0	0	0	0	.
	Net liquidity at the end of the period	11,489	9,397	10,442	11,934	11,981	11,938	10,093	12,415	-19%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Group liquidity									
Cash and cash equivalents	9,841	7,886	9,827	10,672	9,576	10,903	11,837	9,202	+29%
Marketable securities and term deposits	1,614	5,401	1,901	4,739	2,281	2,096	1,723	1,899	-9%
Gross liquidity	11,455	13,287	11,728	15,411	11,857	12,999	13,560	11,101	+22%
Financing liabilities (nominal)	-54,302	-56,569	-57,786	-54,018	-62,536	-53,895	-65,507	-51,666	-27%
Net debt	-42,847	-43,282	-46,058	-38,607	-50,679	-40,896	-51,947	-40,565	-28%
Liquidity of the industrial business									
Cash and cash equivalents	8,981	6,534	8,811	9,731	8,908	9,535	10,862	8,265	+31%
Marketable securities and term deposits	725	4,461	864	3,808	1,171	1,258	559	1,030	-46%
Gross liquidity	9,706	10,995	9,675	13,539	10,079	10,793	11,421	9,295	+23%
Financing liabilities (nominal)	1,783	-1,598	767	-1,605	1,902	1,145	-1,328	3,120	.
Net liquidity	11,489	9,397	10,442	11,934	11,981	11,938	10,093	12,415	-19%

Pension and Health-Care Benefits

(in billions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Pension benefits									
Benefit obligations	-17.8	-17.1	-18.0	-17.0	-19.1	-17.7	-19.8	-17.6	-13%
Plan assets	11.5	10.8	12.4	11.1	12.6	11.2	12.9	11.2	+15%
Funded status	-6.3	-6.3	-5.6	-5.9	-6.5	-6.5	-6.9	-6.4	-8%
Provisions	3.5	3.5	2.1	3.5	2.1	3.4	2.2	3.5	-37%
Funded position net of provisions	-2.8	-2.8	-3.5	-2.4	-4.4	-3.1	-4.7	-2.9	-62%
Health-care benefits									
Benefit obligations	-1.0	-1.3	-1.1	-1.0	-1.4	-1.0	-1.3	-1.0	-30%
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.2	0.1	0.1	0.2	0.1	0.1	0.1	+0%
Funded status	-0.9	-1.1	-1.0	-0.9	-1.2	-0.9	-1.2	-0.9	-33%
Provisions	0.7	1.0	0.8	0.7	0.9	0.8	0.9	0.7	+29%
Funded position net of provisions	-0.2	-0.1	-0.2	-0.2	-0.3	-0.1	-0.3	-0.2	-50%

Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars*	357,636	342,461	337,163	317,496	375,900	339,753	338,303	310,717	+9%
Daimler Trucks	91,458	83,797	115,634	94,813	129,404	106,096	107,664	89,260	+21%
Mercedes-Benz Vans	67,989	59,393	63,518	53,727	78,668	64,449	51,223	54,018	-5%
Daimler Buses	10,561	10,830	9,202	9,074	12,231	10,818	4,896	7,747	-37%
Daimler Group*	527,644	496,481	525,517	475,110	596,203	521,116	502,086	461,742	+9%

* Including Mitsubishi vehicles manufactured and/or sold in South Africa.

Production Volume

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars*	349,242	326,020	334,084	317,120	367,049	361,490	364,009	341,708	+7%
Daimler Trucks	92,297	84,409	128,347	100,445	121,547	102,274	114,563	93,727	+22%
Mercedes-Benz Vans	69,169	61,261	64,256	55,919	71,154	60,975	62,974	64,272	-2%
Daimler Buses	10,631	10,757	10,805	10,537	10,810	9,267	6,370	8,145	-22%
Daimler Group*	521,339	482,447	537,492	484,021	570,560	534,006	547,916	507,852	+8%

* Including vehicles manufactured for Mitsubishi Motors Corporation in South Africa.

Revenue

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars	14,647	14,018	13,826	13,661	15,077	14,152	14,937	13,860	+8%
Daimler Trucks	6,648	5,853	7,619	6,433	8,242	6,865	7,383	6,242	+18%
Mercedes-Benz Vans	2,243	1,977	2,222	1,903	2,737	2,235	2,088	1,977	+6%
Daimler Buses	1,166	1,205	1,041	1,007	1,380	1,335	730	831	-12%
Daimler Financial Services	2,907	3,322	3,006	3,258	3,133	3,147	3,140	3,034	+3%
Reconciliation	-1,273	-1,268	-1,307	-1,191	-1,503	-1,338	-1,267	-1,215	-4%
Daimler Group	26,338	25,107	26,407	25,071	29,066	26,396	27,011	24,729	+9%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars									
EBIT	1,566	1,376	1,108	1,299	1,230	1,175	1,252	1,288	-3%
RoS	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	8.4%	9.3%	.
Daimler Trucks*									
EBIT	486	300	555	496	422	403	383	413	-7%
RoS	7.3%	5.1%	7.3%	7.7%	5.1%	5.9%	5.2%	6.6%	.
Mercedes-Benz Vans									
EBIT	206	127	200	122	256	138	168	173	-3%
RoS	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	8.0%	8.8%	.
Daimler Buses									
EBIT	61	79	25	11	109	84	-103	-33	.
RoS	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	-14.1%	-4.0%	.
Daimler Financial Services									
	340	171	337	317	314	224	344	321	+7%
Reconciliation*									
	-78	51	-257	173	-156	-462	86	-131	.
Daimler Group									
	2,581	2,104	1,968	2,418	2,175	1,562	2,130	2,031	+5%

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

EBIT and RoS from ongoing business

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars									
EBIT	1,566	1,376	1,108	1,299	1,230	1,175	1,252	1,288	-3%
RoS	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	8.4%	9.3%	.
Daimler Trucks*									
EBIT	475	314	587	318	454	430	383	462	-17%
RoS	7.1%	5.4%	7.7%	4.9%	5.5%	6.3%	5.2%	7.4%	.
Mercedes-Benz Vans									
EBIT	206	127	200	122	256	138	168	173	-3%
RoS	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	8.0%	8.8%	.
Daimler Buses									
EBIT	61	79	25	11	109	84	-67	-33	.
RoS	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	-9.2%	-4.0%	.
Daimler Financial Services									
	340	223	337	317	295	217	344	350	-2%
Reconciliation*									
	-78	51	-147	-45	-156	-249	86	-131	.
Daimler Group									
	2,570	2,170	2,110	2,022	2,188	1,795	2,166	2,109	+3%

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Special Items affecting EBIT

(in millions of EUR)

		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter	
		2011	2010	2011	2010	2011	2010	2012	2011
Daimler Trucks	Repositioning of Daimler Trucks North America	-	-4	-	-13	-	-8	-	-
	Repositioning of Mitsubishi Fuso Truck and Bus Corporation	-	-10	-	8	-	4	-	-
	Adjustments of health-care and pension benefits	-	-	-	183	-	-23	-	-
	Natural disaster in Japan (Q2 2011: primarily insurance compensation)	11	-	-9	-	-23	-	-	-49
	Impairment of investment in Kamaz	-	-	-23	-	-9	-	-	-
Daimler Buses	Business repositioning*	-	-	-	-	-	-	-36	-
DFS	Repositioning of business activities in Germany	-	-78	-	-	-	-4	-	-
	Sale of non-automotive assets	-	26	-	-	-	11	-	-
	Natural disaster in Japan	-	-	-	-	19	-	-	-29
Reconciliation	Gain related to a legal dispute	-	-	-	218	-	-	-	-
	Anniversary bonus and allocation to Daimler and Benz Foundation	-	-	-	-	-	-213	-	-
	Impairment of investment in Renault	-	-	-110	-	-	-	-	-

* During the course of the year 2012, Daimler Buses expects further special items from the repositioning of the European business of up to €50 million and of the North American business of approximately €60 million.

Mercedes-Benz Cars Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Unit sales (units)	357,636	342,461	337,163	317,496	375,900	339,753	338,303	310,717	+9%
Retail sales (units)*	359,799	335,703	331,523	321,458	366,079	336,356	340,877	305,533	+12%
Production (units)	349,242	326,020	334,084	317,120	367,049	361,490	364,009	341,708	+7%
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Revenue (millions of EUR)	14,647	14,018	13,826	13,661	15,077	14,152	14,937	13,860	+8%
EBIT (millions of EUR)	1,566	1,376	1,108	1,299	1,230	1,175	1,252	1,288	-3%
Return on sales (%)	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	8.4%	9.3%	.

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars	357,636	342,461	337,163	317,496	375,900	339,753	338,303	310,717	+9%
Western Europe	176,235	177,867	149,683	153,505	159,336	169,357	156,274	139,914	+12%
of which Germany	82,826	81,956	73,496	73,481	78,587	83,663	64,668	55,749	+16%
NAFTA	64,496	61,008	63,265	63,811	93,159	67,051	78,471	67,510	+16%
of which USA	54,193	51,318	55,122	55,796	82,430	57,195	68,603	58,610	+17%
Asia	79,174	73,808	90,037	68,695	90,933	68,136	73,492	75,305	-2%
of which China	52,498	48,511	59,270	40,748	62,430	43,860	42,518	48,861	-13%
Rest of World	37,731	29,778	34,178	31,485	32,472	35,209	30,066	27,988	+7%
of which Mitsubishi vehicles manufactured and/or sold in South Africa	1,298	981	247	1,125	25	905	39	1,093	-96%

Mercedes-Benz Cars Retail Sales*

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Mercedes-Benz Cars	359,799	335,703	331,523	321,458	366,079	336,356	340,877	305,533	+12%
Western Europe	177,576	178,561	152,820	156,542	157,148	163,804	153,121	142,150	+8%
of which Germany	82,552	81,340	73,630	73,943	78,889	83,477	63,680	56,190	+13%
NAFTA	69,567	66,577	68,956	65,968	87,229	67,348	73,133	62,723	+17%
of which USA	58,862	56,392	60,358	57,496	76,651	57,802	63,809	54,623	+17%
Asia	79,119	61,546	75,368	69,637	89,374	72,012	85,798	71,191	+21%
of which China	52,339	37,166	46,284	43,007	60,434	47,600	56,123	45,328	+24%
Rest of World	33,537	29,019	34,379	29,311	32,328	33,192	28,825	29,469	-2%

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change in % pts.
Western Europe	4.6	4.7	5.3	4.8	5.0	4.9	4.9	4.3	+0.6
of which Germany	9.9	11.3	10.2	10.8	10.2	11.2	9.4	9.1	+0.3
USA	1.8	1.9	1.9	1.9	2.4	1.9	1.8	1.8	+0.0
China	1.4	1.0	1.4	1.4	1.4	1.3	1.4	1.2	+0.2
Japan	1.2	0.7	1.0	0.8	0.9	0.9	0.9	0.8	+0.1

* Based on estimates in certain markets.

Daimler Trucks Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Incoming orders (units)	121,295	97,520	107,221	95,713	118,134	104,832	106,610	118,872	-10%
Unit sales (units)	91,458	83,797	115,634	94,813	129,404	106,096	107,664	89,260	+21%
Retail sales (units)	87,314	84,080	107,980	94,274	127,630	104,184	104,765	89,629	+17%
Production (units)	92,297	84,409	128,347	100,445	121,547	102,274	114,563	93,727	+22%
Revenue (millions of EUR)	6,648	5,853	7,619	6,433	8,242	6,865	7,383	6,242	+18%
EBIT* (millions of EUR)	486	300	555	496	422	403	383	413	-7%
Return on sales (%)	7.3%	5.1%	7.3%	7.7%	5.1%	5.9%	5.2%	6.6%	.

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Daimler Trucks Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Daimler Trucks	91,458	83,797	115,634	94,813	129,404	106,096	107,664	89,260	+21%
Western Europe	15,705	11,686	15,967	14,656	18,223	19,611	13,066	11,536	+13%
of which Germany	8,152	6,320	8,372	8,262	9,498	10,980	6,401	5,190	+23%
NAFTA	27,315	18,643	32,762	19,793	31,681	20,698	32,639	22,216	+47%
of which USA	23,302	15,545	27,645	15,847	26,738	16,157	27,432	19,264	+42%
Latin America (excl. Mexico)	13,495	14,208	17,354	14,709	17,278	16,224	9,931	13,813	-28%
Asia	22,840	29,310	35,127	34,135	46,442	34,825	40,047	30,464	+31%
of which Japan	5,120	6,557	6,821	6,788	9,447	6,547	9,778	5,589	+75%
Rest of World	12,103	9,950	14,424	11,520	15,780	14,738	11,981	11,231	+7%

Daimler Trucks Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Daimler Trucks	87,314	84,080	107,980	94,274	127,630	104,184	104,765	89,629	+17%
Western Europe	15,649	11,977	15,379	14,535	17,966	18,776	12,878	11,523	+12%
of which Germany	8,152	6,320	8,372	8,262	9,498	10,980	6,401	5,190	+23%
NAFTA	23,923	18,256	26,852	19,293	29,463	19,616	30,395	22,828	+33%
of which USA	19,870	15,390	22,774	15,570	24,800	15,559	26,110	20,100	+30%
Latin America (excl. Mexico)	13,440	14,208	17,347	14,709	17,278	16,224	10,024	13,875	-28%
Asia	22,893	29,589	35,152	34,206	46,354	34,710	39,938	30,477	+31%
of which Japan	5,120	6,557	6,821	6,788	9,447	6,547	9,778	5,589	+75%
Rest of World	11,409	10,050	13,250	11,531	16,569	14,858	11,530	10,926	+6%

Daimler Trucks Incoming Orders

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Daimler Trucks	121,295	97,520	107,221	95,713	118,134	104,832	106,610	118,872	-10%
Western Europe	14,634	14,717	15,204	14,860	14,752	15,749	14,897	15,837	-6%
of which Germany	7,417	7,868	7,565	7,726	7,273	7,768	8,803	7,611	+16%
NAFTA	32,758	19,678	27,862	16,688	38,773	33,938	27,946	38,410	-27%
of which USA	27,959	15,168	23,744	13,875	31,463	30,441	23,663	32,232	-27%
Latin America (excl. Mexico)	14,055	13,496	16,627	14,911	14,688	14,537	9,863	12,931	-24%
Asia	39,501	35,405	35,267	35,135	36,621	28,311	39,544	37,101	+7%
of which Japan	7,585	7,066	7,734	6,805	8,436	6,187	8,913	7,062	+26%
Rest of World	20,347	14,224	12,261	14,119	13,300	12,297	14,360	14,593	-2%

Daimler Trucks Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		Change in % pts.
	2011	2010	2011	2010	2011	2010	2012	2011	
Trucks Europe / Latin America									
(Mercedes-Benz)									
Western Europe MDT/HDT	20.8	23.2	23.1	24.5	23.7	25.4	22.5	20.8	+1.7
Germany MDT/HDT	34.2	39.0	39.4	40.0	40.4	41.7	39.4	34.2	+5.2
Brazil MDT/HDT	24.7	28.2	24.8	26.9	25.1	25.0	27.1	26.7	+0.4
Trucks NAFTA									
(Freightliner/Western Star)									
NAFTA Class 8	31.3	32.4	28.5	30.8	30.6	33.6	35.4	37.0	-1.6
NAFTA Class 6-7	33.3	28.7	31.0	35.8	35.8	27.4	41.1	37.4	+3.7
Trucks Asia									
(Fuso)									
Japan Trucks Total	20.0	18.7	19.1	20.4	22.8	21.3	20.2	19.5	+0.8

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Unit sales (units)	67,989	59,393	63,518	53,727	78,668	64,449	51,223	54,018	-5%
Retail sales (units)	66,778	55,694	64,011	54,431	74,922	62,331	52,131	53,141	-2%
Production (units)	69,169	61,261	64,256	55,919	71,154	60,975	62,974	64,272	-2%
<hr/>									
Revenue (millions of EUR)	2,243	1,977	2,222	1,903	2,737	2,235	2,088	1,977	+6%
EBIT (millions of EUR)	206	127	200	122	256	138	168	173	-3%
Return on sales (%)	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	8.0%	8.8%	.

Mercedes-Benz Vans Unit Sales

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Wholesales (in units)	67,989	59,393	63,518	53,727	78,668	64,449	51,223	54,018	-5%
Western Europe	45,791	41,450	40,136	35,575	54,876	44,995	34,394	37,532	-8%
of which Germany	19,574	16,005	18,362	15,285	25,014	18,184	13,445	14,635	-8%
Eastern Europe	5,706	4,002	5,494	4,017	6,774	5,664	4,597	4,672	-2%
NAFTA	6,100	3,448	6,367	3,559	5,922	3,348	4,802	3,921	+22%
of which USA	4,755	2,736	5,578	2,834	4,633	2,496	3,557	3,061	+16%
Latin America (excl. Mexico)	3,112	3,196	3,613	2,987	4,260	3,600	2,946	2,674	+10%
Asia	4,985	4,866	5,381	5,522	4,208	4,826	2,243	3,061	-27%
of which China	3,944	3,359	4,380	4,498	3,150	4,033	1,061	2,040	-48%
Rest of World	2,295	2,431	2,527	2,067	2,628	2,016	2,241	2,158	+4%

Mercedes-Benz Vans Retail Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Retail sales (in units)	66,778	55,694	64,011	54,431	74,922	62,331	52,131	53,141	-2%
Western Europe	45,442	40,554	41,730	37,353	52,144	42,684	35,174	36,931	-5%
of which Germany	19,574	16,005	18,362	15,285	25,014	18,184	13,445	14,635	-8%
Eastern Europe	5,471	3,814	5,196	4,084	6,920	5,650	4,440	4,167	+7%
NAFTA	5,663	2,609	6,286	3,280	5,470	3,919	4,293	3,384	+27%
of which USA	4,446	2,044	5,357	2,538	4,125	2,933	3,129	2,649	+18%
Latin America (excl. Mexico)	3,108	3,091	3,230	3,050	3,856	3,468	2,817	2,721	+4%
Asia	4,812	3,415	4,877	4,557	4,142	4,273	3,092	3,716	-17%
of which China	3,660	2,028	3,447	3,533	3,001	3,349	2,066	2,801	-26%
Rest of World	2,282	2,211	2,692	2,107	2,390	2,337	2,315	2,222	+4%
Market shares* (in percent)									
Western Europe midsize/large	16.8	17.4	18.9	18.3	18.8	17.8	17.1	17.1	+0.0 pts.
Germany midsize/large	26.8	25.8	27.4	27.0	30.0	26.3	25.8	27.2	-1.4 pts.

* Based on estimates in certain markets.

Daimler Buses Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Unit sales* (units)	10,561	10,830	9,202	9,074	12,231	10,818	4,896	7,747	-37%
Production (units)	10,631	10,757	10,805	10,537	10,810	9,267	6,370	8,145	-22%
Revenue (millions of EUR)	1,166	1,205	1,041	1,007	1,380	1,335	730	831	-12%
EBIT (millions of EUR)	61	79	25	11	109	84	-103	-33	.
Return on sales (%)	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	-14.1%	-4.0%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
Wholesales* (in units)	10,561	10,830	9,202	9,074	12,231	10,818	4,896	7,747	-37%
Western Europe	1,348	1,724	1,531	1,638	2,445	2,734	632	619	+2%
of which Germany	472	481	532	645	984	1,091	209	226	-8%
Eastern Europe	593	367	297	307	369	422	286	324	-12%
NAFTA	1,030	1,133	988	1,131	1,392	1,129	552	632	-13%
of which USA	129	140	146	79	178	197	41	69	-41%
Latin America (excl. Mexico)	6,943	6,779	5,576	5,355	6,960	5,239	2,790	5,569	-50%
Asia	292	313	406	367	657	632	269	312	-14%
Rest of World	355	514	404	276	408	662	367	291	+26%
Market shares** (in percent)									
Western Europe heavy	26.6	32.4	24.9	29.1	26.6	32.0	27.0	31.3	-4.3 pts.
Germany heavy	48.7	59.3	49.4	57.3	47.3	51.4	48.1	50.8	-2.7 pts.
Brazil heavy	45.4	49.0	44.8	51.8	42.3	53.0	50.8	39.2	+11.6 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2011	2010	2011	2010	2011	2010	2012	2011	Change
New business	8,387	7,851	8,601	7,283	9,627	7,930	8,257	6,906	+20%
Contract volume (end of period)	63,120	63,771	65,767	61,144	71,730	63,725	71,587	61,702	+16%
Revenue	2,907	3,322	3,006	3,258	3,133	3,147	3,140	3,034	+3%
EBIT	340	171	337	317	314	224	344	321	+7%